

The Protect Elite
New Grad Jump Start Program



Lecture Series

Exclusively for Protect Clients

Lecture #1

Everything You Need to Know About Associateships

- How to choose between associating and specializing
- How to find the best associateships
- How to compose the ultimate resume and cover letter
- How to interview for success
- All about associate agreements
- How to discuss and negotiate pay/income
- Good versus Bad Associateships

Lecture #2

What You Need to Know About Opening or Buying Your First Practice

- Everything you need to know including what market conditions are like
- The importance of locations and how to find the best one
- What you need to do “step wise” to open a practice
- How to analyze a practice appraisal,
- What type and size of practice should you purchase
- Who are the best professional advisors to assist me

Lecture #3

Everything You Need to Know About Your First Week in Practice

- How best to be prepared
- How best to work with the principal dentist and their staff
- What you must know about the office supplies and equipment
- All about the ODA Fee Guide
- How to work with Labs and Specialists
- How to maximize speed and efficiency
- How to maximize your income potential